

RSA-15 California Department of Rehabilitation - FY2018

I. Earnings and Employment

1. Gross Sales	51,804,332
2. Merchandise Purchases	18,546,868
3. Gross Profit	33,257,464
4. Payroll Expenses	17,130,966
5. Other Operating Expenses	7,769,471
6. Expenses	24,900,437
7. Operating Profit	8,357,027
8. Vending Machine and Other Income	171,932
9. Retirement and Other Benefits Paid	616,952
10. Net Proceeds	9,145,911
11. Levied Set Aside Funds	1,441,516
12. Net Profit to Vendors	7,704,395
13. Fair Minimum Return to Vendors	0
14. Vendors Earnings	7,704,395
15. Vendor Person Years of Employment	84.90
16. Average Vendor Earnings	90,747
17. The Median of Net Vendor Earnings in the State	52,711
18. Number of Other Persons with Visual Disabilities Employed	8
19. Number of Other Persons with Disabilities Employed	16
20. Number of Persons Having No Disability Employed	484
21. Total Number Employed in the Program	508

II. Vending Facilities and Vendors

A. Facilities on Federal Property

1. Number at Beginning of Year	26
2. Number Established during Year	0
3. Number Closed during Year	2
4. Number at End of Year	24

B. Vending Facilities Located on Federal Property, End Of Year

1. General Services Administration	5
2. U.S. Postal Service	8
3. Department of Defense	8
a) Military Dining Facility Contracts	5

b) Other DOD Vending Facilities	3
4. Department of Homeland Security	0
5. Department of Health and Human Services	0
6. Veterans Administration	1
7. Department of the Interior	0
8. Vending Routes on Multiple Federal Locations	2
9. All Other Federal Agencies	0
Other Federal Agencies Identified	
10. Total	24

C. Contracts for Operation of Cafeterias and Military Dining Facilities

Camp Park and BT Collins

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Camp Park and BT Collins
Beginning Date of Contract (mm/dd/yyyy)	01/22/2017
Anticipated Termination of Contract (mm/dd/yyyy)	01/21/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	2,280,549

Edwards AFB

Agency or Branch of Military Awarding Contract	1
Name of Military Installation (if applicable)	Edwards AFB
Beginning Date of Contract (mm/dd/yyyy)	09/26/2017
Anticipated Termination of Contract (mm/dd/yyyy)	09/25/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	2,105,395

Fort Irwin

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Irwin
Beginning Date of Contract (mm/dd/yyyy)	04/30/2017
Anticipated Termination of Contract (mm/dd/yyyy)	01/21/2019
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	4,167,897

Ft Hunter Liggett

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Ft Hunter Liggett
Beginning Date of Contract (mm/dd/yyyy)	11/01/2013
Anticipated Termination of Contract (mm/dd/yyyy)	04/30/2019
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,920,953

Presidio of Monterey

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Presidio of Monterey
Beginning Date of Contract (mm/dd/yyyy)	09/01/2016
Anticipated Termination of Contract (mm/dd/yyyy)	06/30/2021
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,902,484

New Military Dining Facility

Agency or Branch of Military Awarding Contract	0
Name of Military Installation (if applicable)	
Beginning Date of Contract (mm/dd/yyyy)	
Anticipated Termination of Contract (mm/dd/yyyy)	
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	

D. Vendors on Federal Property**Vendors on Federal Property**

1. Number at Beginning of Year	26
2. Number Entering during Year	0
3. Number Leaving during Year	2
4. Number at End of Year	24

E. Facilities on Public Property (State, County, Municipal)

Facilities on Public Property (State, County, Municipal)

1. Number at Beginning of Year	75
2. Number Established during Year	2
3. Number Closed during Year	5
4. Number at End of Year	72
a. Vending Facilities on State Property (end of year)	66
b. Vending Facilities on County Property (end of year)	6
c. Vending Facilities on Municipal Property (end of year)	0

F. Vendors on Public Property (State, County, Municipal)

Vendors on Public Property (State, County, Municipal)

1. Number at Beginning of Year	71
2. Number Entering during Year	1
3. Number Leaving during Year	8
4. Number at End of Year	64

G. Facilities on Private Property

Facilities on Private Property

1. Number at Beginning of Year	0
2. Number Established during Year	0
3. Number Closed during Year	0
4. Number at End of Year	0

H. Vendors on Private Property

Vendors on Private Property

1. Number at Beginning of Year	0
2. Number Entering during Year	0
3. Number Leaving during Year	0
4. Number at End of Year	0

III. Vending Locations under the Interstate Highway Program

Category	Total Number	Total Vending Machine Receipts
1. Number of Locations Operated by Vendors	32	1,104,306
2. Number of Locations Operated by Third-Party Contractors	1	586
3. Number of Vendors Employed in Highway Program	15	n/a
4. Total Number of Vending Locations	33	n/a

IV. Program Expenditures by Source of Funds

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Set-Aside	State Appropriated Fund	Federal Funds	Other	Total
1. Purchase of New Equipment	0	0	0	0	0	0	0
2. Maintenance of Equipment	0	0	124,539	0	1,002,141	146,688	1,273,368
3. Replacement of Equipment	0	0	0	0	2,151,277	58,224	2,733,517
4. Refurbish Facilities	0	0	0	0	383,939	10,391	487,851
5. Management Services	0	0	0	776,371	2,899,048	25,698	3,701,117
6. Fair Minimum Return	0	0	0	0	n/a	0	0
7. Retirement / Pension Programs	173,838	158,216	0	0	n/a	0	332,054
8. Health Insurance Programs	0	0	280,224	0	n/a	0	280,224
9. Paid Sick Leave /	0	0	0	0	n/a	0	0

Vacation Time							
10. Initial Stock and Supplies	n/a	0	n/a	5,177	19,130	0	24,307
11. All Other Expenditures	n/a	4,674	n/a	0	n/a	0	4,674
12. Total	173,838	162,890	404,763	781,548	6,455,535	858,538	8,837,112

V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set-Aside	Total
1. Amount on Hand at Beginning of Year	0	17667	3703769	3721436
2. Funds Added during Year	177,045	171,713	1,637,144	1,985,902
3. Total Funds Available	177,045	189,380	5,340,913	5,707,338
4. Funds Distributed to Vendors	3,207	8,823	n/a	12,030
5. Other Funds Expended	173,838	162,890	404,763	741,491
6. Total Funds Distributed and Expended (Lines 4+5)	177,045	171,713	404,763	753,521
7. Amount at the End of the Year (Line 3 minus Line 6)	0	17,667	4,936,150	4,953,817

VI. Number of Sites Surveyed

Category	Federal Property Total	Non-Federal Property	Total
1. Number of Sites Surveyed During the Reporting Year	35	58	93
2. Number of Sites Accepted by the SLA	19	39	58
2a. Number of Accepted Sites Added to Existing Vending Facilities	4	5	9
2b. Number of Accepted Sites Used to Create New Vending Facilities	2	2	4
2c. Number of Accepted Sites Pending Assignment to a Blind Vendor	3	6	9
2d. Number of Accepted Sites Contracted to a Third-Party	10	26	36
3. Number of Sites Not Accepted by the SLA	12	12	24
3a. Due to Infeasibility of Site	12	12	24
3b. Due to Lack of Available SLA Funds	0	0	0

3c. Due to Lack of Qualified Vendors	0	0	0
4. Number of Sites Denied to the SLA by Property Management Officials	0	0	0
5. Number of Surveyed Sites with a Decision Pending	4	7	11

VII. Vendor Training

1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d)	2
a. Number Licensed and Placed as Vendors	1
b. Number Certified Awaiting Placement as Vendors	1
c. Number Placed as Employees in the Vending Facility Program	0
d. Number Employed in Allied Food Service Occupations	0
2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors	2
3. Number of Vendors Provided In-Service Training (including on-line training)	34
4. Number of Vendors Provided Upward Mobility Training (including on-line training)	8
5. Number of Vendors Participating in National Consumer-Driven Conferences	8
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	18

VIII. State and Nominee Agency Personnel

A. Agency Personnel

Agency Personnel	State Agency Personnel	Nominee Agency Personnel	Total
1. Vending Facility Program Staff	26.00	0.00	26
a. Number of Business Consultants/Counselor Staff (FTE).	8.00	0.00	8

B. Training

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	12	0	12
2. Number Who Participated in National Consumer-Driven Conferences	2	0	2
3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	3	0	3

Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

The difference between Section I, line 9 (Retirement and Other Benefits Paid) and Section IV lines 7, 8, and 9 is \$4,674. This amount is the life insurance for the vendors. The life insurance is reported on Line 11 (All Other Expenditures) in Section IV. The set aside amount reported in Section I is based upon the amounts reported by the vendors for the federal fiscal year, the amount in Section V is from the general ledger and includes prior fiscal years received, penalties and interest.

Certification

Certification

I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official Kelly Hargreaves

Title of Authorized Official Chief Deputy Director

Date Certified(mm/dd/yyyy) 05/14/2019

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

Contact

Person David Burr

Telephone Number 916-558-5358

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This form has been approved for use by OMB through Nov 30, 2020.